

# Somnia Partners with Surgery Center and Doubles Caseload to 11,400 Procedures/Year

## Situation

A Multi-Specialty Surgery Center outgrew their existing capacity and relocated to a spacious state-of-the-art facility equipped to double their caseload volume, to attract new talent and to expand their procedure repertoire.

Somnia was strategically chosen as the anesthesia management team capable of competently handling procedural coverage, improving quality of care, recruiting qualified staff, and achieving record growth – the highest volume of procedures performed in the country.

## Objectives

Somnia was tasked with the following objectives:

- Create a staffing model capable of providing expanded, reliable anesthesia coverage as the surgery center was expanded from 5 rooms to 11.
- Maximize both patient and surgeon satisfaction.
- Increase procedure volume and attract additional surgeons by offering new anesthesia services and incorporating state-of-the-art anesthesia technology.

## Solution

Somnia immediately placed a small team into the old facility to become familiar with the surgeons and current practices, and to begin implementing new procedures and logistics. Information and experience gained at the old facility enabled Somnia to devise a flexible and financially-responsible staffing model that was capable of handling 8 ORs and 3 procedure rooms with a 99% coverage record. As a result, the number of annual procedures performed in the new facility nearly doubled from the previous year. The MD/CRNA model that was implemented now provides near-perfect Patient and Surgeon Satisfaction while providing complete coverage and lowering facility costs.

In order to assure success and to improve communications, Somnia placed a dedicated on-site Anesthesia Director to better assess the needs of the center and its surgeons, to pro-actively offer new services and procedures that attract new talent, and to participate in facility leadership. Somnia also implemented a comprehensive QA Program to track Surgeon and Patient Satisfaction, collecting and analyzing data on all procedures, which are then reported on a quarterly basis to the facility leaders.



## Our Journey to Excellence

Somnia, founded in 1996, is the most qualified physician-owned and operated anesthesia management company servicing healthcare facilities nationwide. Somnia specializes in building and comprehensively managing world-class anesthesia teams that consistently deliver the highest quality of patient care. We are experts in all areas of anesthesia including leadership, recruiting, revenue cycle management, payor contracting, and quality assurance with the largest in-house management infrastructure.

The company began by providing high-quality anesthesia services to hospitals, small surgery centers, and office-based facilities. Recognizing the vital role that strong administrative services play in the clinical field, Somnia expanded its services to provide superior management to healthcare facilities nationwide.

Today, Somnia's mission has stayed true to its beginnings – the pledge to combine clinical excellence with superior management. Still 100% physician-owned and operated, Somnia continues to provide the highest quality and safest clinical anesthesia services in the industry and has grown into a nationally-recognized presence.



Local Teams. National Support.  
Exceptional Results.

# our success story

## Somnia's Exceptional Results

### Growth

- The surgery center successfully expanded from 5 rooms to 11 rooms, comprised of 8 ORs and 3 procedure rooms.
- The center now performs an industry-leading 11,400 procedures/year, nearly double the number performed in the old facility.

### Operational Efficiency

- Coverage improved to 99%

### Satisfaction (TQM)

- Patient Satisfaction improved to 100%
- Surgeon Satisfaction improved to 99%

99%  
OR coverage rate

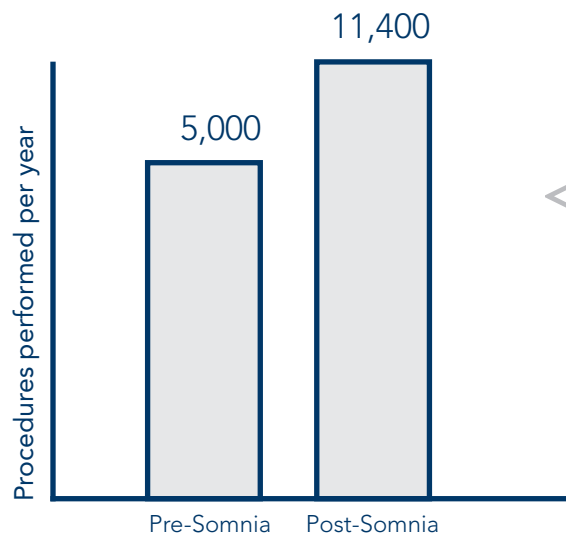
100%  
patient  
satisfaction

99%  
surgeon  
satisfaction

### BECKER'S ASC REVIEW

Becker's ASC Review recognized the center as one of the Top 5 ASCs performing more than 10,000 cases/year.

Somnia was recognized as a major building block of the center's success.



< achieving the highest volume of procedures performed in the country